



**“Ucom” CJSC Report on the Main Economic and Technical Indicators of Mobile Services for
2022 4th Q**

	Technical and economic indicators	u/m	Amount
1	Operating revenues, including:	k AMD	5,335,985
1.1	revenues from mobile communication and associated activity	k AMD	5,335,985
1.1.1	from voice services	k AMD	2,187,097
1.1.2	from VAS (excluding revenue from data), including:	k AMD	101,384
	from short and multimedia messages (SMS and MMS)	k AMD	96,159
	other	k AMD	5,224
1.1.3	from data services, including:	k AMD	996,792
	broadband Internet access services through USB modems (other than by phone)	k AMD	658,831
	mobile communication network services (through handsets)	k AMD	337,962
	other	k AMD	-
1.1.4	from short and multimedia messages (SMS and MMS)	k AMD	14,661
1.1.5	from international roaming revenue (own subscribers)	k AMD	150,069
1.1.6	from international roaming revenue (subscribers from abroad)	k AMD	47,116
1.1.7	revenue from interconnection, including:	k AMD	463,979
	from voice services	k AMD	443,197
	from short and multimedia messages (SMS and MMS)	k AMD	20,782
1.1.8	revenues from line rental services	k AMD	-
1.1.9	from sales of equipment and accessories	k AMD	1,295,277
1.1.10	other revenues	k AMD	79,610
2	Operating expenses, including:	k AMD	(3,440,143)
2.1	interconnection expenses	k AMD	(754,820)
2.2	line rental expenses	k AMD	(3,120)
2.3	advertising and marketing expenses	k AMD	(96,213)
2.4	dealer commissions	k AMD	(115,813)
2.5	payroll expenses	k AMD	(750,841)
2.6	mobile network exploitation and maintenance expenses	k AMD	(275,457)
2.7	other expenses	k AMD	(1,443,879)
3	Operating Income Before Depreciation Amortization (OIBDA)	k AMD	1,895,842
4	Depreciation of fixed assets and amortization of intangible assets	k AMD	(1,993,260)
5	Other operating income	k AMD	(22,472)
6	Non-operating income	k AMD	(588,791)
6.1	Financial income	k AMD	975
6.2	Financial expenses	k AMD	(556,844)
6.3	Gain/loss from exchange rate differences	k AMD	(32,922)
6.4	Other Non-Operating revenues/expenses	k AMD	-
7	Profit before taxation	k AMD	(708,681)
8	Capital expenses	k AMD	(237,920)
9	Mobile connection indicators		
9.1	Number of active subscribers (at the end of the reporting period)		652,956
9.1.1	prepaid subscribers	subscriber	339,464
9.1.2	postpaid subscribers	subscriber	197,784
9.1.3	Broadband Internet subscribers (other than by phone)	subscriber	115,708
9.1.4	Subscribers using data services (by phone)	subscriber	448,606
9.2	Average revenue per active user (ARPU)		
9.2.1	prepaid subscribers	AMD	1,391
9.2.2	postpaid subscribers	AMD	3,212
9.2.3	Broadband Internet subscribers (other than by phone)	AMD	1,923
9.2.4	Subscribers using other data services	AMD	N/A

9.3	Average traffic per user (including interconnection and incoming roaming) (MoU, Mb OU)		
9.3.1	prepaid subscribers	minute	129
9.3.2	postpaid subscribers	minute	274
9.3.3	Broadband Internet subscribers (other than by phone)	MB	28,052
9.3.4	Subscribers using other data services	MB	N/A
9.4	Unit price (including interconnection and incoming roaming) (APPM)		
9.4.1	prepaid subscribers	AMD	10.8
9.4.2	postpaid subscribers	AMD	11.7
9.4.3	Broadband Internet subscribers (other than by phone)	AMD	0.1
9.4.4	Subscribers using other data services	AMD	N/A
9.5	New activations		
9.5.1	prepaid subscribers	subscriber	53,145
9.5.2	postpaid subscribers	subscriber	16,183
9.5.3	Broadband Internet subscribers (other than by phone)	subscriber	5,323
9.5.4	Subscribers using other data services	subscriber	N/A
9.6	Churn		
9.6.1	prepaid subscribers	subscriber	(57,333)
9.6.2	postpaid subscribers	subscriber	(5,337)
9.6.3	Broadband Internet subscribers (other than by phone)	subscriber	(13,264)
9.6.4	Subscribers using other data services	subscriber	N/A

- 1) The information for each quarter is provided before the 15th of the second month following that quarter.
- 2) Amounts are shown without VAT.
- 3) The indicators included in the table are calculated based on the international Accounting Standards operating in the Republic of Armenia.